

WHEN THE SON SETS, THE RIC RISES, THE RAN GETS SDN'IZED, AND THE SMO SURGES – OCTOBER 2021

The evolution of mobile network automation from 3GPP selforganizing networks (SON) to radio access network intelligent controller (RIC) and service management and orchestration (SMO)





## **Table of Contents**

ABSTRACT	3
KEY TAKEAWAYS	
OPEN RAN AND SD-RAN ARE ALTERING SON'S TRAJECTORY	5
ALREADY IN 2010, ZERO TOUCH NETWORK CLOSED-LOOP AUTOMATION WAS THE C-SON GRAND VISION	5
AS GEOPOLITICS FUELS OPEN RAN, A NEW TYPE OF MANAGEMENT AND ORCHESTRATION SYSTEM IS REQUIRED	6
Our model is based on the O-RAN Alliance framework	6
Leveraging the TIP and the O-RAN Alliance, the ONF is SDN'izing the RANthe	8
And Deutsche Telekom is all for it	9
OPEN RAN IS DECOMPOSING SON AND CREATING NEW MARKET OPPORTUNITIES: NEAR-RT RIC AND SMO MARKETS	9
The SMO market is poised for a rapid ramp up, and will be the largest opportunity	10
Right now, commercial open RAN networks use C-SON	11
The near-Real Time RIC market is unleashing D-SON use cases that until now were proprietary and	
controlled by the RAN vendors	
CSPs have plenty of questions about the near real time RIC	
A huge RIC/SMO ecosystem is building up	
Traditional RAN vendors are monitoring RIC developments	
so are cloud providers	19
THAT'S ALL-GOOD NEWS BECAUSE C-SON SALES HAVE NEVER GROWN PROPORTIONALLY TO THE NUMBER OF MOBILE	
NETWORKS	19
If every single LTE network was equipped with a C-SON, we believe global C-SON software and services	
would be more than \$8B at this point	
C-SON has always been a tough sell	
As a result, The C-SON ecosystem has shrunk to 10 active playersplayers	
Our estimates indicate Nokia leads C-SON sales market shares	
By 2026, We expect 37% of C-SON sales and services to be in the form of a non-RT RIC rApps	27



## **Abstract**

Defined by the Third Generation Partnership Project (3GPP) at the beginning of this century, SON (self-organizing network) algorithms configure and optimize mobile networks automatically without human interaction. As networks handle vast amounts of traffic and become more and more sophisticated and complex through the addition of several generations, SON algorithms are blended with machine learning (ML) and artificial intelligence algorithms. This report tracks the centralized SON (C-SON) software and services revenue market, provides size, forecast and vendor market shares, and analyzes the evolution of C-SON modules and use cases becoming apps in the RAN Intelligent Controller (RIC) needed in open RAN, open virtual RAN, and software defined RAN (SD-RAN) architectures. This report also tracks the O-RAN defined service management and orchestration (SMO) market and provides a breakdown between non-Real Time RIC rApps and near-Real Time RIC xApps.